

# **About Us**

# RECEIVE EXCELLENT EXPOSURE BY MARKETING WITH THE JOURNAL!

>> OUR PRINT AND digital issues have over 22,000 primary subscribers, pass along readership easily increases that to more than 60,000 readers. We offer several marketing products that can reach audiences over 100,000.



Seventy percent of readers are decision makers for purchases of hydraulic components and systems.



Forty-six percent of readers are decision makers for purchases of electronic controls.



Sixty percent of readers are decision makers for purchases of pneumatic components and systems.



Thirty-five percent of readers are decision makers for purchases of vacuum control.

### RELEVANT EDITORIAL

- · Case Studies
- Educational Articles
- · Executive Profiles
- Fun Teasers
- Industry News
- Product Reviews
- · Safety Focus
- Notable Words
- Technology Focus
- · Economic Reports
- Trade Show Coverage
- · Professional Development

### **ASSOCIATION NEWS**

- International Fluid Power Society
- · National Fluid Power Association
- · Fluid Power Distributors Association
- The Center for Compact and Efficient Fluid Power
- · Fluid Power Educational Foundation
- · National Engineering Forum
- · For Inspiration and Recognition of Science and Technology

### COMPANY DIRECTORIES

- · Systems Integrator Directory
- · Off-Highway Suppliers Directory
- · Manufacturers Directory
- · Tech Directory

## WHY CHOOSE US FOR YOUR MARKETING?

We're the official publication of the International Fluid Power Society. Gain credibility by aligning with a renowned organization dedicated to training fluid power professionals.

Our content is crafted by industry experts, offering valuable insights that resonate with your target audience.

Get noticed in print and digital formats through our 12 monthly issues and active social media presence.

Connect with qualified fluid power professionals, ensuring your message reaches those who matter.

From print to digital, we offer a range of tools such as emails, newsletters, videos, and more, tailored to your needs.

Partner with us to elevate your brand within the fluid power industry and beyond.

### **CONTACT US:**

Address: 3245 Freemansburg Ave,

**Phone:** 800.730.5904 or 610.923.0380

Fax: 610.923.0390

**Web:** www.fluidpowerjournal.com

# **Editorial Guidelines**

FOR CONTRIBUTORS

Articles should be submitted as Word an individual file. Please do not embed artwork

in the Word document with the article.

## TIPS TO ENHANCE THE ARTICLE

- Write a strong opening paragraph that states the article's focus and tells why it's relevant to the reader.
- · Write with a general industry audience in mind, and clearly explain what the reader needs to know.
- The end of the article should restate the importance of the information you presented.
- · Pictures are worth a thousand words, so we encourage submitting quality hi-res images with the article.\* Best-quality images are 300 ppi at 100% original size. This will ensure the picture won't print blurry.

>> WE WELCOME ARTICLES and suggestions for articles from our readers. Editorial pieces can present new trends, technology, products, or applications that pertain to fluid power.

We respectfully request that your article be exclusive to Fluid Power Journal and that it not be submitted to any other publication or website unless it is repurposed and substantially rewritten. However, we recognize that this is not always possible or feasible.

### GENERAL GUIDELINES FOR AN EDITORIAL SUBMISSION

### The article:

- · Must relate to the fluid power industry, that is, hydraulics and pneumatics.
- · Must be of interest to a general reader in the fluid power industry.
- · Should be between 1,500 and 3,500 words.
- · May contain technical information to explain the workings of a product, technology, or application.
- · Can be accompanied by a case study, Q&A, research summary, a bullet or numbered list, or webinar highlights to help present the article.
- · Should not include marketing information, such as quotes from company officers about the company or marketing language intended to sell a product or service.

### QUESTIONS TO ASK WHEN CONSIDERING A FEATURE ARTICLE

- Why is the topic of interest to a reader in the fluid power industry?
- Is the topic focused enough to be discussed within the word limit?
- Is the article more than an advertisement?

# **Editorial Calendar**

### >> JANUARY

### CLOSING: 11/15/24

Editorial Focus: Cranes and Robotics

Product Focus: Actuators, Cylinders, Motors & Rotary, and Slides

Special Ad Section: Component Showcase, Product Spotlight

Trade Shows:

World of Concrete January 20-23, Las Vegas, NV

### >> FEBRUARY

SYSTEMS INTEGRATOR DIRECTORY ISSUE

### CLOSING: 12/13/24

Editorial Focus: Mining and Oil Field/Gas

Product Focus: Power Units, Bell Housings, Clamps, Couplings, Gauges Manifolds, Dampeners, Shock Absorbers, Electric Motors, Caps and Plugs

Special Ad Section: Web Marketplace. Company Listings and Online Product

Trade Shows:

World Ag Expo, February 11-13, Tulare, CA SME Mining Conference, February 23-26, Denver, CO

### >> MARCH

### CLOSING: 1/12/25

Editorial Focus: Truck, Bus, Railroad, Presses & Foundry

Product Focus: Accumulators, Repair and Reconditioning, High Pressure Components

Special Ad Section: Spring Literature Review & Component Showcase, Product Spotlight

Trade Shows:

Work Truck Show, March 4-7, Indianapolis, IN Hannover Messe, March 31-April 4, Hannover, Germany

### >> APRIL

OFF-HIGHWAY DIRECTORY

### **CLOSING: 2/16/25**

Editorial Focus: Agriculture and Heavy Construction, Civil Engineering

Product Focus: Mobile Valves, Telescoping Cylinders, Hydrostatic Drives, Joysticks, Hose, Tube and Fittings, Electrohydraulic Mobile Vehicle

Special Ad Section: Company Listings and Online Product Matrix, Company Profiles

Trade Shows:

NAHAD Convention. April 12-15, Tampa, FL

### >> MAY

### AUTOMATE & OTC SHOW ISSUE

### CLOSING: 3/15/25

Editorial Focus: Marine, Offshore and Wind Power (Iron & Steel), Automation

Product Focus: Pumps, Compressors,

Special Ad Section: Web Marketplace & Component Showcase, Product Spotlight

### Trade Shows:

Offshore Technology Conference (OTC), May 5-8, Houston, TX May 5-8, Nashville, TN

Automate. May 12-15, Detroit, MI

## >> JUNE

## CLOSING: 4/12/25

Editorial Focus: Medical, Food Processing, Plastics

**Product Focus:** Specialized Medical Components and Food-Grade Fluids,

Special Ad Section: Summer Literature Review, Product Spotlight

### Trade Shows:

Electric Utility Fleet Manager's Conference, TBD, Williamsburg, VA Sensors Expo, June TBD, Santa Clara, CA

## >> JULY

### FACES OF FLUID POWER ISSUE

### CLOSING: 5/17/25

Editorial Focus: Military & Aerospace

Product Focus: Proportional and Servo

Special Ad Section: FACES OF FLUID POWER, Component Showcase, & Product Spotlight

### Trade Shows:

International Bridge Conference, July 13-16, Pittsburgh, PA

### >> AUGUST

### MANUFACTURER'S DIRECTORY

### CLOSING: 6/14/25

Editorial Focus: Automotive & Machine

Product Focus: Hydraulic Tools, Chucks & Jack, Electrohydraulic Automobile Components

Special Ad Section: Web Marketplace, Company Listings and Online Product Matrix, Company Profiles

### Trade Shows:

NFPA Industry Economic Opportunity Conference, TBD, Chicago, IL iVT Expo, TBD, Chicago, IL

### >> SEPTEMBER

INTERNATIONAL MANUFACTURING TECHNOLOGY SHOW (IMTS) ISSUE

### **CLOSING: 7/12/25**

Editorial Focus: Material Handling. Packaging

Product Focus: Animatronics, Pneumatic Cylinders, Pneumatic Assemblies, Grippers, Vacuum Cups

Special Ad Section: Fall Literature Review, Component Showcase, Product Spotlight

### Trade Shows:

FABTECH, September 8-11, Chicago, IL September 29 - October 1, Las Vegas, NV

### >> OCTOBER

TECH DIRECTORY & UTILITY EXPO ISSUE

### CLOSING: 8/16/25

Editorial Focus: Electronic Controls, Entertainment Simulation

Product Focus: Sensors, Transducers, Instrumentation, Data Acquisition Systems and Software

Special Ad Section: Web Marketplace Company Listings, and Online Product

### Trade Shows:

The Utility Expo (TUE), October 7-9. Louisville, KY Power & Motion Expo, October 21-23, Detroit, MI

## >> NOVEMBER

### **CLOSING:** 9/13/25

Editorial Focus: Construction, Utility, Power Generation, Ski Lifts, Snow Vehicles

Product Focus: Filtration, Fluids, Seals, and Heat Exchangers

Special Ad Section: Web Marketplace, Component Showcase, Product Spotlight

Trade Shows: IAPPA Expo, TBD Orlando, FL

## >> DECEMBER

### CLOSING: 10/18/25

Editorial Focus: Semiconductor, Wood Processing and Paper, Forestry

Product Focus: Specialty Cylinder, Conventional Valving

Special Ad Section: Product Spotlight, Literature Review

# Build an Effective Multi-Media Marketing Strategy WITH THE FLUID POWER JOURNAL, THE OFFICIAL PUBLICATION OF THE IFPS

12× ANNUAL AGREEMENT	WHAT'S INCLUDED WITH EACH PACKAGE					
>> FULL COLOR PRINT AD	1/3 Page Square ×12 (4.875 × 4.875)	1/2 Page Horizontal ×12 (7.625 × 4.875)	Full Page ×12 (8×10)			
>> BONUS PRINT AD	2 Large Product Spotlights	2 Literature Reviews	1 Component Showcase 1 Literature Review			
>> DIGITAL EXPOSURE	1 Standard Web Banner	2 Standard Web Banners	2 Standard Web Banners			
>> E-NEWSLETTER OPPORTUNITY		3 Standard E-News Banners	4 Standard E-News Banners			
» E-MAIL MARKETING	~	~				
>> YEARLY PACKAGE SAVINGS	\$2,283	\$3,580	\$6,220			
TOTAL PACKAGE COST	CONTACT YOUR MARK	ETING CONSULTANT FOR DISCOUI	NTED PACKAGE RATES			
6× ANNUAL AGREEMENT	WHAT	'S INCLUDED WITH EACH PAC	CKAGE			
6× ANNUAL AGREEMENT  >> FULL COLOR PRINT AD	WHAT 1/3 Page Square ×6 (4.875 × 4.875)	'S INCLUDED WITH EACH PAC 1/2 Page Horizontal ×6 (7.625 × 4.875)	CKAGE Full Page ×6 (8×10)			
	1/3 Page Square ×6	1/2 Page Horizontal ×6	Full Page ×6			
>> FULL COLOR PRINT AD	1/3 Page Square ×6 (4.875 × 4.875) 	1/2 Page Horizontal ×6 (7.625 × 4.875)	Full Page ×6 (8×10) 			
>> FULL COLOR PRINT AD >>> BONUS PRINT AD	1/3 Page Square ×6 (4.875 × 4.875) 2 Medium Product Spotlights	1/2 Page Horizontal ×6 (7.625 × 4.875) 2 Large Product Spotlights	Full Page ×6 (8×10) 1 Large Product Spotlight 1 Literature Review			
>> FULL COLOR PRINT AD >>> BONUS PRINT AD >>> DIGITAL EXPOSURE	1/3 Page Square ×6 (4.875 × 4.875)  2 Medium Product Spotlights  1 Standard Web Banner	1/2 Page Horizontal ×6 (7.625 × 4.875) 2 Large Product Spotlights 2 Standard Web Banners	Full Page ×6 (8×10) 1 Large Product Spotlight 1 Literature Review 3 Standard Web Banners			

# **Special Sections**

PROMOTE YOUR PRODUCTS AND SERVICES THROUGH STORYTELLING >> SPECIAL SECTIONS ARE advertising that is displayed as editorial content. It allows advertisers to feature new or existing products, services, or experiences in a print or digital format. Sponsored content engages readers by giving them helpful information that they can use, save, and share.



## PRODUCT SPOTLIGHT

Include your products in the Product Spotlight section. This high-profile section offers unique layout formatting and product-specific advertising. Simply provide us with a 300-ppi image of the product you want to highlight with a 45 or 60-word description including contact information and logo. Our designer does the rest.

### **MEDIUM** \$495

45 words/11 lines/ 600 characters MAX

### **LARGE** \$595

 $(3.5 \times 4.6)$ 

60 words/20 lines/1050 characters MAX

### Provide:

- High-quality image of your product
- 45-word description of the product and your company's contact information.
- Logo if space allows



### WEB MARKETPLACE

Highlight your website to potential customers with our Web Marketplace special ad section. We'll help direct visitors to your website! Send us your URL and a 60-word description including contact information and logo. Our designer does the rest.

### \$895 **PER**

(2.25×4.6)

60 words/17 lines/570 characters MAX

### Provide:

- · Web link (URL) that we can screenshot
- 60-word description of your website including your company contact information.
- · Logo if space allows



### LITERATURE REVIEW

Move your brochures and catalogs off the shelves and into the hands of potential customers. Get high visibility in our Literature Review special ad section. Send us a picture of the catalog or brochure cover along with a 60-word description including contact information and logo. Our designer does the rest.

### \$895 **PER**

60 words/16 lines/390 characters MAX

- · High-quality image of your catalog or brochure cover
- Company contact
- information.
- · Logo if space allows

A sample of each section is available upon request.

NOTE: All content is subject to publisher's approval before printing.



# **Special Sections**

### COMPONENT SHOWCASE

The Component Showcase focuses on a specific product category - permitting four brands to share one of their products. This exclusive section features four advertisers per issue, so book your spot early! The section appears in print and on our website.

- · High-quality 300 dpi image of the product
- Company logo
- Title for the product
- Text description (200
- words max)
- Contact information including address, phone, email, and website



### **ASK THE EXPERT**

Advertisers can share their expertise on a specific topic or area of their business in a Q&A format. Our editorial staff will work with you to craft the Q&A, focusing on content that will both educate and engage the Journal's audience. This section gets double the exposure in both print and online. The article is promoted in the monthly e-news and through social media

- Full-Page ad artwork
- 5 or 6 questions and answers (600 words MAX)
- A high-quality 300 dpi image of the logo
- A high-quality image of author (optional)



### **FACES OF FLUID POWER**

A business or organization is never greater than the people who have built it. Give our readers a face-to-face introduction to your business. The July issue features a special opportunity. FACES is a highly stylized section designed to showcase the "face" of your organization. We want to tell your story to get to the core of the business's success in the industry. All profiles include a black & white photo of the individual or team that best represents your company. The photo accompanies up to 200 words of copy describing your business. Please contact us for packages and rates.

- High-quality 300 dpi color image of your employees
- 200 words max description of your company and
- Contact information including phone, email, and

## WEB EXCLUSIVES



### **VIDEOS**

Videos are one of the most powerful marketing tools on the web. Take advantage of the Journal's platform to show potential customers short, informative clips about your company and products. A 20-30-word description and an embed of your video will be posted on our website available to all visitors. This is a great way to make yourself relatable to our audience.



### WHITE PAPERS

Do you have a noteworthy white paper to share with our readers? Showcase it on our website by allowing visitors to download the file. It's a great way to market your company and products. Your paper will be promoted in the Journal's monthly e-newsletter and social media.

A sample of each section is available upon request. NOTE: All content is subject to publisher's approval before printing.

# **Print Display Ads**

SI7FS & SPECS

## 4-color ad sizes

(1×, 3×, 6×, 12× packages)

Please contact us for more information including print rates and specials. Ask us about full-page cover placement! — Inside Front, Inside Back, Back Cover Sizes on this page are listed in inches and as width x height.



## **FULL PAGE-NO BLEED**

7.625" × 9.835"

## **FULL PAGE - BLEED**

9.25" x 11.125

All important content must be 0.25" from edge.

1/4 PAGE VERTICAL

3.75" × 4.875"



## 1/2 HORIZONTAL

7.625" × 4.875"



## 1/4 PAGE HORIZONTAL

7.625" × 2.25"

1/2 VERTICAL

4.875" × 7.5"



1/3 SQUARE

4.875" × 4.875"

1/3 VERTICAL 2.43" × 9.835"

2/3 VERTICAL

4.875" × 9.835"

### **CLASSIFIEDS PAGE**

(PRINT AND WEBSITE)

All classified ads are 2.25 inches in width and the height of the ad you purchased. For example, a 5-inch classified ad would be 2.25 x 5. All print classifieds will also be placed on our careers page as soon as the proposal and creative are approved. See our website to preview our classifieds fluidpowerjournal.com/career

PRINT + DIGITAL CLASSIFIEDS	×1	×3	×6	×12
2 INCHES (675 pixels × 600 pixels) 320 characters/11 lines/60 words MAX	\$595	\$550	\$510	\$475
3 INCHES (675 pixels × 900 pixels) 490 characters/17 lines/90 words MAX	\$850	\$775	\$740	\$695
4 INCHES (675 pixels × 1200 pixels) 675 characters/23 lines/120 words MAX	\$1,095	\$980	\$925	\$860
5 INCHES (675 pixels × 1500 pixels) 900 characters/29 lines/150 words MAX	\$1,295	\$1,178	\$1,125	\$975

## MECHANICAL SPECIFICATIONS

### **FILE SETUP**

Set document dimensions to the correct size of the ad. Please do **not** include printer marks such as crop, bleed, and registration marks or page information.

Magazine Trim size: 9 × 10.875 Bleed Dimensions: 9.25 x 11.125

All important content must be 0.125 from trim All images must be at least 300 dpi.

### COLOR

All colors appearing in your ad must be CMYK. All spot color should be converted to CMYK. Advertisements are accepted with the understanding that Innovative Designs & Publishing will make reasonable efforts to match color specifications. However, we do not quarantee color reproduction to be exact and will not rebate or adjust except where reproduction clearly diminishes its utility or effectiveness. Color is not an exact science and can appear differently in other publications due to difference in printers, in-line issues, and paper stock.

### RICH BLACK CMYK MAKEUP

C:75 M:63 Y:63 K:100

### **COLOR PROFILE**

North America Prepress 2

Working CMYK: U.S. Web Coated (SWOP) v2

## PRINT ARTWORK DEADLINES

JANUARY ISSUE

FEBRUARY ISSUE

MARCH ISSUE

**APRIL** ISSUE

MAY ISSUE Closing 3/14/25

June Issue

JULY ISSUE Closing 5/16/25

**AUGUST ISSUE** 

**SEPTEMBER** ISSUE

**OCTOBER** ISSUE

NOVEMBER ISSUE

**DECEMBER** ISSUE

### **HOW TO SEND FILES**

If file is under 15MB, please email it to

# Web Display Ads REACH YOUR POTENTIAL CUSTOMERS IN AN INTERACTIVE WAY

Posting web banners on the Journal's website and e-newsletter can greatly maximize the visibility of your products.

>> DIGITAL ARTWORK deadlines vary by product. Generally, we need artwork one month before the digital is to go live. Check with your rep for exact deadlines.



### **WEB BANNERS**

Promote your products and services to thousands of monthly Fluid Power Journal visitors! As readers migrate more and more to the web for information on products and services, you can be one of the many companies taking advantage of what online advertising has to offer.

**LEADERBOARD** \$795

**LARGE** \$595

STANDARD \$495

(970 × 90 px)

 $(300 \times 250 px)$ 

(125 × 125 px)



### E-NEWS BANNERS

The Journal's e-newsletter delivers new products, exclusive articles, and the latest happenings in the industry to you 12 times per year. Take advantage of our countless readers and quick-read format to get your products noticed. Visit www.fluidpowerjournal.com to see our e-newsletters.

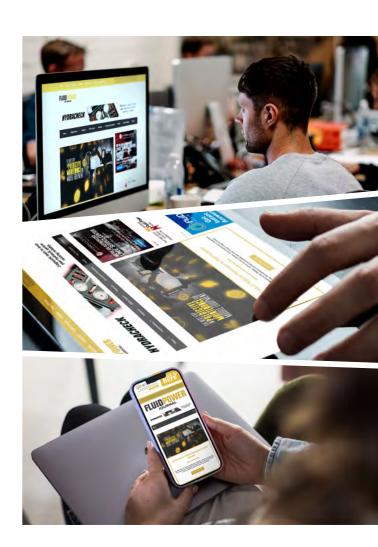
NOTE: E-news banners cannot be animated.

**PRIME** \$395

STANDARD \$325

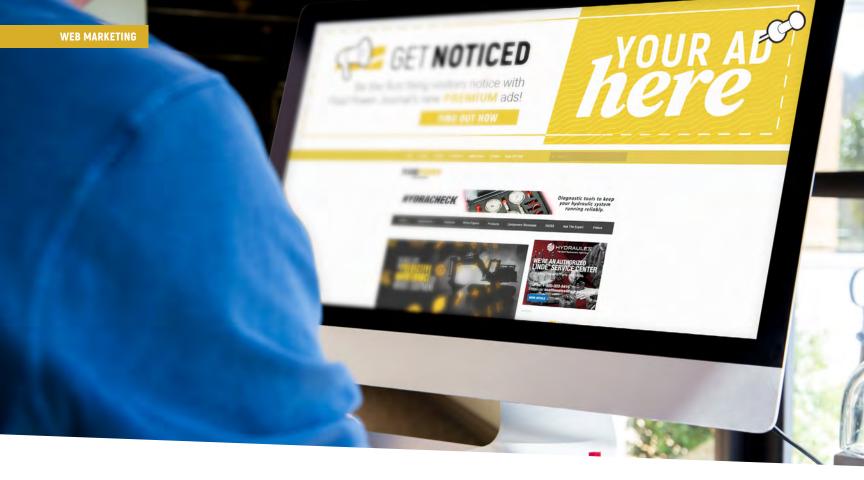
(260 × 60 px)

(124 × 124 px)



AVERAGE MONTHLY VISITORS

AVERAGE MONTHLY PAGE VIEWS



# **Premium Web Ads**

### THE BILLBOARD

Deliver a large, powerful banner to promote your business. This billboard-sized ad will appear at the top of our website. It's perfect to showcase your website, products, firm branding and more.

**MONTHLY** \$1,695

 $(2,000 \times 500 px)$ 

### **SNEAKER**

This is an ad format that "sneaks up" from the bottom of the page for a unique look. The actual banner or image can be any size, but wide and short ads work best.

**MONTHLY** \$1,295

(728 × 90 px)

ALL FILES CAN BE ANIMATED, **BUT CANNOT EXCEED 500KB** 

### **AMAZING CUBE**

This unique ad displays 6 images and captions of your choosing in a slick rotating cube on our website. Great for capturing attention, especially when it comes to showcasing products.

MONTHLY \$1095

 $(300 \times 250 px)$ 

### **VIDEO FEATURE**

A highly engaging and informational platform that displays a YouTube video and a external link of your choosing, as well as branding. Excellent option for those who wish to tell their story or to demonstrate expertise in a way that traditional ads may not.

**MONTHLY** \$995

(800 × 600 px - Responsive)

# **Digital Opportunities**

### SPONSORED CONTENT

Sponsor provides one content article (1000 words or less, title, image, and URL)

Content appears on the Fluid Power Journal homepage and is labeled "Sponsorsed Content" in a prominent content area.

Featured in FPJ E-newsletter

Promoted on FPJ Social Media pages

Archived after one month

### Starting Price

### **MONTHLY** \$2,000

- · Featured article image for article at 598 × 320 pixels • Headline (6-10 words)

- Subhead (Optional)
   Body copy of 1,000 words or less, please include
- Supporting images (optional) up to 650 pixels
- Author name and title

## **DIGITAL CLASSIFIEDS** (WEBSITE ONLY)

All print classified ads are converted to RGB. See our website to preview our classifieds fluidpowerjournal.com/career.

	×1	×3	×6	×12
2 INCHES (675 × 600 px) 320 characters/11 lines/60 words MAX	\$495	\$450	\$415	\$375
3 INCHES (675 × 900 px) 490 characters/17 lines/90 words MAX	\$750	\$675	\$630	\$595
4 INCHES (675 × 1200 px) 675 characters/23 lines/120 words MAX	\$995	\$850	\$815	\$750
5 INCHES (675 × 1500 px) 900 characters/29 lines/150 words MAX	\$1,195	\$1,078	\$1,025	\$875

### STANDARD VIDEOS

Please provide us with a link to the video hosted on YouTube and we'll embed it on our website. Visit fluidpowerjournal.com/videos to see what it will look like.

### DIGITAL EDITION SPONSORSHIP

Fluid Power Journal Digital issues are supported for desktop, tablets, and mobile devices.

Customize your digital sponsorship ad below the cover page. Use an existing print ad or customize your message to direct customers to your special landing page.

Also posted on FPJ Social Media pages.

### Sponsorship Rate

\$2,495 **NET** 

### Specs (for each ad)

- · URL to landing page • Image: 250 pixels × 200
- pixels • Title: 5-10 words
- Copy: 25-45 wordsCall-to-Action: 4-8 words

### **EXCLUSIVE E-NEWSLETTER SPONSORSHIP** (CO-BRANDING)

Fluid Power Journal ensures all e-newsletter delivery is efficiently targeted to opt-in-based users. Performance and tracking details are provided.

You provide five product texts ads and reach our entire e-newsletter subscriber list. Also posted on FPJ Social Media pages.

Preferred Subject Line (60-75 characters) and Client logo at top of e-newsletter.

This opportunity includes a free RE-DROP of this email to the entire audience within 10 days of the initial deployment.

### Sponsorship Rate

## \$2,500 **NET**

### Specs (for each ad) Banner Size: 530 pixels × 200 pixels

- Image: 450 pixels × 250 pixels static .jpg or .gif file • Title: 5-10 words
- · Copy 30-45 words
- URL
- · Call to Action: 3-6 words



### **CUSTOM EMAIL DELIVERY**

## To Our Qualified Audience using your HTML artwork.

>> FLUID POWER JOURNAL will send customer-provided HTML to our qualified audience of fluid power professionals via e-blast. You can provide us with a completed HTML file, or we can create the HTML file using your materials for an additional fee. Also, a link to your e-blast will be posted on our Social Media forums as well.

For a fee we also offer the option to send a second email, or RE-DROP, within 10 days of the initial deployment, to a limited segment of this audience, such as those who opened the first e-email.

### Sponsorship Rate

### \$1,195 **NET**

- Specs
   Please provide an image
- file GIF or JPEG Please provide a URL to which you would like your
- image linked Email width is 500-600
- pixels Always use inline CSS
- · Use 6-digit HEX code, not 3
- Create buttons 44 × 44
- No flash or video embeds
- Code CTA buttons, no

### HAVE US DESIGN IT FOR YOU

Provide us your images, logo, and copy and our Creative Services team will create something for you.\*

# **Targeted Marketing**



"Email marketing is targeted, accountable, measurable, cost efficient and effective."

>> FIND. GET. KEEP CUSTOMERS. Place your message in the inbox of thousands of potential new customers that directly mirror your best prospects. Customize your audience by zip code, county, state, age, gender, income, personal interests and almost limitless characteristics!

### CRAFT THE RIGHT MESSAGE

Being able to precisely target your customers allows you to strategically craft your message to engage the recipient. Design your own email and we'll deliver it - or work with our creative team to customize and launch your email campaign.

# PRECISELY TARGET YOUR BEST PROSPECTS BY...

- Large-scale trade show events
   And More!

### **BETTER RESULTS**

- Increased conversion ratesImproved analytics



AUDIENCES START AT 25,000 AND CAN REACH UP TO



TARGETED DISPLAY **ADVERTISING (PROGRAMMATIC)** 

Most packages start with a minimum 100,000 impressions per month!

>> DIGITAL ADS that help you reach your customers and also increase your audience reach on desktops, laptops, tablets and smartphones.

## REACH THE RIGHT CUSTOMERS WITH GEO-TARGETING

If they've been to your website, searched for your products and services, or they're reading content relevant to what you offer, we'll help get your message in front of them today! Plus all campaigns are geo-targeted, ensuring that we only share your ad with potential customers in your defined service area. Reach out to people who have attended trade shows and conferences.



Deliver your ad and leave an impression on potential customers who have visited your website, but then left.



your competitors online and send your ad to them when they are physically visiting your competitors.



Deliver your ad to consumers who are reading online content that includes your type of product



Deliver your ad to potential customers who are searching for your products and services online. We also offer Social Media and video options.



Boost your print ad response in Fluid Power Journal by up to 400%.



Drive more relevant traffic to your website by targeting people based on their specific online





Deliver your ad to potential customers within your service area who use laptops, desktops, tablets, and mobile devices.



Have visitors stay longer and view more pages on your website.

# **Additional Print Options**



### **GATEFOLD COVERS**

Add a gatefold to the Journal's front or back cover to accommodate a double-page ad or just to give yourself some much needed space.

### BARN DOOR COVERS

A barn door cover gives you a very unique ad position on our front cover that attracts the reader's attention.

### **BLOW-INS**

Cards or inserts can be blown loose into the magazine.

### **INSERTS**

We can print a variety of inserts of varying sizes and shapes, including gatefolds, double gatefolds, business reply cards, postcards and brochures.

### BELLYBANDING

Bellybands offer premier ad space to reach your customers. Add a quality wrap to our publication that will immediately catch the reader's attention.

### TIP-ONS

We can tip-on a variety of printed materials, including sales sheets, booklets, and brochures. The tip-ons attach using a removable glue that allows you to easily remove the insert without damaging the publication and your ad.

### **COVER TIP-ONS**

We can add a single sheet tip-on to our front cover with removable glue.

### **COVER WRAPS**

We can create an "extra cover" that binds around the actual cover.

### **POLYBAGGING**

We can insert a variety of collateral pieces into a polybag, including sales sheets, brochures, catalogs and CDs. In addition, we can inkjet directly on the polybag.

### **INKJET A MESSAGE**

We can inkjet a message above the mailing address directly onto the magazine.

## **PLAQUES**

A beautiful and stunning presentation of an ad, feature, or profile that has been published in the magazine. Plaques are custom and come designed to your preference. Different colored finishes are available on a variety of wood plaques.

### **SUPPLEMENTS**

Supplements get bound directly into the magazine. Essentially a supplement is a several paged section, within the publication itself. Supplements can then be reprinted for distribution. This is a great way for your company to reach our demographics.

### REPRINTS

We can take your article and provide you with single to various page reprints of an article, your ad, or even a profile. Reprints can also be reformatted from the artwork that was originally published.

Please contact us for packages and rates.

# **Creative Services**

## TAP INTO OUR CREATIVE RESOURCES

You have the engineering down. You know your products inside and out. You can talk about them, explain them, sell them, and do the system integration. But when it comes to showcasing them in a sell sheet, brochure, or catalog, you could use some help. That's where our creative services team comes in. We'll take your vision and products to paper and make them shine!

Contact us for your next project!





### **DESIGN**

- Annual Reports
- Collateral
- Editorial
- Experience
- Identity

### **ADVERTISING**

- Brand Strategy
- · Direct Mail
- Media Planning
- Outdoor
- Point of Sale
- Print
- Signage
- Trade Show

## **DIGITAL MARKETING**

- Digital Advertising
- Digital Strategy
- Mobile Sites
- SEO
- Social Media
- Website

# **Contact Us**

## **CERTIFICATION EMPOWERS OPPORTUNITY**

Through its multifaceted work in education, training, and certification, the International Fluid Power Society strengthens and advances professional careers in the fluid power workforce. The Society is committed to facilitating and promoting the advancement of technology and professionalism of the fluid power and motion control industry through awareness, education, and certification. IFPS certification tests provide an objective, third-party assessment of an individual's skill level and are recognized industrywide. Certification offerings keep pace with changing fluid power and motion control technologies. Certifications are available at various skill levels for engineers, specialists, technicians, and mechanics and are valid for five years, after which time recertification is required. Individuals who master an IFPS certification are issued a credential that is recognized throughout the industry. Membership IFPS membership provides the benefit of 60 years of expertise and supports a nonprofit organization dedicated to the unique interests of fluid power engineers, specialists, technicians, and mechanics throughout their careers. IFPS offers technical fluid power training, certification review training sessions, seminars, web seminars, and customized training.

Visit www.ifps.org for more information.

## AVAILABLE IFPS CERTIFICATIONS

Certified Fluid Power Accredited Instructor

Certified Fluid Power Authorized Job Performance Proctor

Certified Fluid Power Authorized Job Performance Proctor Connector &

Certified Fluid Power Engineer

Certified Fluid Power Specialist (Must Obtain CFPHS & CFPPS)

Certified Fluid Power Hydraulic Specialist

Certified Fluid Power Pneumatic

Certified Fluid Power Electronic Controls Specialist

Certified Fluid Power Master Technician (Must Obtain CFPIHT, CFPMHT, & CFPPT)

Certified Fluid Power Industrial Hydraulic Technician

Certified Fluid Power Mobile Hydraulic

Certified Fluid Power Pneumatic Technician

Certified Fluid Power Master Mechanic (Must Obtain CFPIHM, CFPMHM, &

Certified Fluid Power Industrial Hydraulic Mechanic

Certified Fluid Power Mobile Hydraulic Mechanic

Certified Fluid Power Pneumatic

Certified Fluid Power Master of Industrial Hydraulics (Must Obtain CFPIHM, CFPIHT. &

### СЕРММН

Certified Fluid Power Master of Mobile

(Must Obtain CFPMHM, CFPMHT, &

### **CFPMIP**

Certified Fluid Power Master of Industrial Pneumatics (Must Obtain CFPPM, CFPPT, & CFPCC)

Certified Fluid Power Connector & Conductor

Fluid Power System Designer

**CFPMEC** (In Development) Mobile Electronic Controls

CFPIEC (In Development) Industrial Electronic Controls

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